



REFLECTIONS NEWSLETTER

#2 Autumn/Winter Edition



Big turnout at Eco system presentations

The Eco system launch presentations went extremely well with considerable interest being shown in a product that we believe is destined for a big future in the UK market.

Already we are seeing the product specified on a number of projects throughout the UK and the first one, the Wavendon project, has recently been completed (see details below). Presentations on the complete Eco system were held at Reynaers' Birmingham facility

This is just the beginning for the Reynaer's Eco System

over a five-day period as well as in Glasgow, specifically for our Scottish fabricators. In total, over 74 people attended the presentations from no fewer than 41 window fabricators, which considering the time involved was a tremendous response. The new system offers reduced visible profile height as well as different colour options for interior and exterior surfaces, providing a great potential on a diverse range of building

applications. A rebate height of 22mm and tubular glazing beads can be used to increase burglar resistance by preventing removal of the glass from the outside.

"It was so pleasing that so many people had taken the time out of their busy schedules to attend and see for themselves the many benefits the system has to offer," added John McComb. "From the feedback we have had everyone found the events extremely worthwhile and we are already seeing the benefits with orders coming through. Hopefully, this is just the beginning for the Reynaers' Eco system, which should prove extremely popular with fabricators and end-users."



Welcome

And looking forward to 2008... with the construction of the warehouse extension due to start in the first week of January, the launch of Rey-cycle in the first quarter and numerous other exciting new product launches, 2008 looks like being another exciting year.



Whether it's the UK or the global economy, most of the pundits are predicting a rocky ride for us all in 2008. Nonetheless, against such a difficult background we are forecasting good growth in 2008 and beyond. So, what's the secret behind our success? Well, it's quite simple really, we have a great team of people within our company and we are supported by an extraordinary group of customers.

Our continued obsession is to strengthen our support to you our customers and work hard to find new and improved products and services to help you win more work and produce healthy results for your companies. If we do that then 2008 will be another good year for us all. Here's to it.

Justin Hunter,
Managing Director, Reynaers UK.

Eco in action at Wavendon Towers

Following on from our successful launch of the Reynaers Eco System, one of the first projects to showcase the system was phase one of Wavendon Towers in Milton Keynes.

The project consisted of two buildings, Cobra and Victory, named after code breaks achieved at Bletchley Park during the Second World War. Eco system was deemed the ideal solution for the business park project as it is functional, secure and its thermal properties ensure the comfort of employees within their office environment. Other Reynaers products such as CW50 and Vision 50, for the main entrance doors, were also utilised.

Marriott Construction, on behalf of the client Kier Property, had other ecological issues to



deal with on the site and spent considerable time planning due to the presence of endangered wildlife species such as greater crested newts, bats and badgers.

Phase Two of the project, which involves the delivery of two further office buildings, is currently underway.

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Unique skyroom with 360° panorama



Byng Street

Energy efficient design - reduced carbon footprint



Sainsbury's

At the heart of Maidenhead regeneration

Duart House



Structurally glazed curtain wall system makes for imposing façade

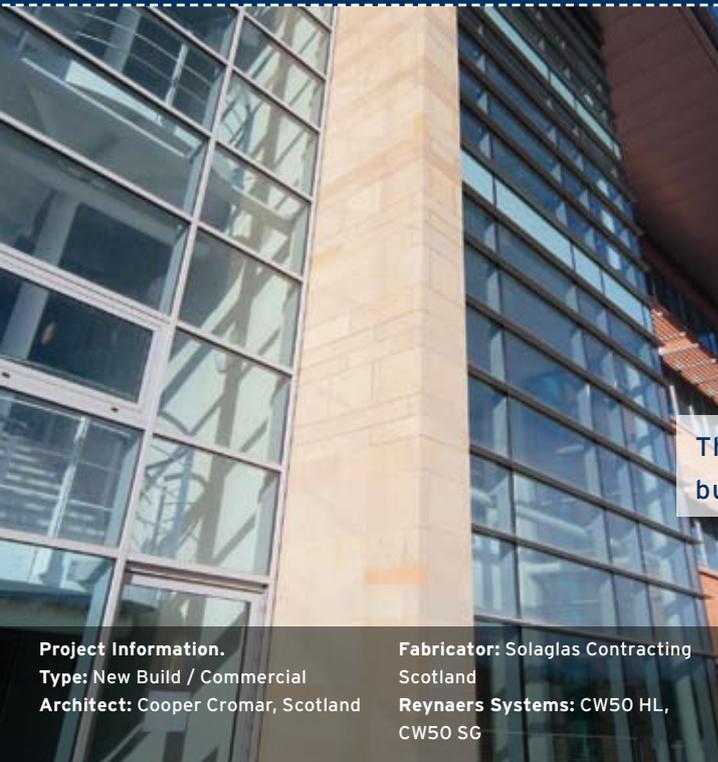
Duart House, the latest development on the Strathclyde Business Park on the outskirts of Glasgow, has utilised Reynaers CW50 Structurally Glazed curtain wall system on its imposing, raked glass façades.

Installation of the system was carried out by Solaglas Contracting Scotland in its first partnership with Reynaers. Architects Cooper Cromar have taken full advantage of the creative freedom that the CW50 SG curtain wall system affords, with the glazed façades angled to stand proud of the building's front and rear elevations to maximise the use of natural light.

The CW50 SG facade not only offers unlimited freedom, but also incorporates slim sightlines

The CW50 SG façade not only offers unlimited creative freedom, but also incorporates slim sightlines. The width of the product range means that any combination of vertical and inclined planes are possible together with the integration of different types of vents. This also offers extensive solutions for the different performance requirements of a façade.

Glazing treatments to the ground floor at Duart House have included curtain walling CW50 SG and CW50 HL - a curtain wall system with horizontal accentuation - used for horizontal capping on the project.



Project Information.
Type: New Build / Commercial
Architect: Cooper Cromar, Scotland

Fabricator: Solaglas Contracting Scotland
Reynaers Systems: CW50 HL, CW50 SG



Ramada hotel

Skyroom proves no limit to stunning hotel design

The imposing new Ramada hotel at Cannock owes much of its appearance to Reynaers CW60 curtain wall system. The 12 storey glazed construction is made all the more striking by the new hotel's unique Skyroom, which provides a distinctive top to the building and a 360 degree panoramic views right across the city of Birmingham.

The 12 storey glazed construction is made all the more striking by the new hotel's unique Skyroom

Reynaers CW60 curtain wall system satisfied both the technical and aesthetic considerations of the project. The high inertia values of the profiles enabled the system to facilitate the sloping façade featured on the building. Furthermore, CW60 offers an increased glazing rebate, allowing the system to meet the live load requirements, whilst the thermally improved system also permitted the incorporation of large glazed areas into the Skyroom.

According to National Sales Manager, Paul Duffy, "The CW60 was perfect for this project. Not only does it boast the strength and quality demanded by a construction of this nature, but the system's flexibility permits creativity and has enabled the creation of a truly iconic building."



Project Information.
Type: New Build / Hotel
Fabricator: ADP, Staffordshire

Client: Pritchard Group, Cannock
Reynaers Systems: CW60

Byng Street

Singing the praises at Canary South

An innovative housing and community project in London's Docklands area which features Reynaers aluminium curtain walling and window systems has won acclaim for its energy efficient design and contribution to reduced carbon footprint.

The Canary South Project - which consists of 178 private residential and affordable housing units, as well as a fire station and community centre - makes extensive use of Reynaers' CS68 thermally improved, three chamber window system.

Designed by architects HLM Design Limited, the high thermal properties of Reynaers CW50 curtain wall system also proved to be an ideal solution with energy efficiency a key design pre-requisite.

An innovative housing and community project in London's Docklands which features Reynaers aluminium curtain walling and window

Project Information.

Type: New Build Residential / Fire Station
Architect: HLM Design Ltd, London
Fabricator: Clapton Glass, London

General Contractor: Ardmore, Enfield
Reynaers Systems: TS57, CS68, CS77, TP110, CW50, Vision 50, CP155



Sainsbury's

Reynaers make the difference for new Sainsbury's store

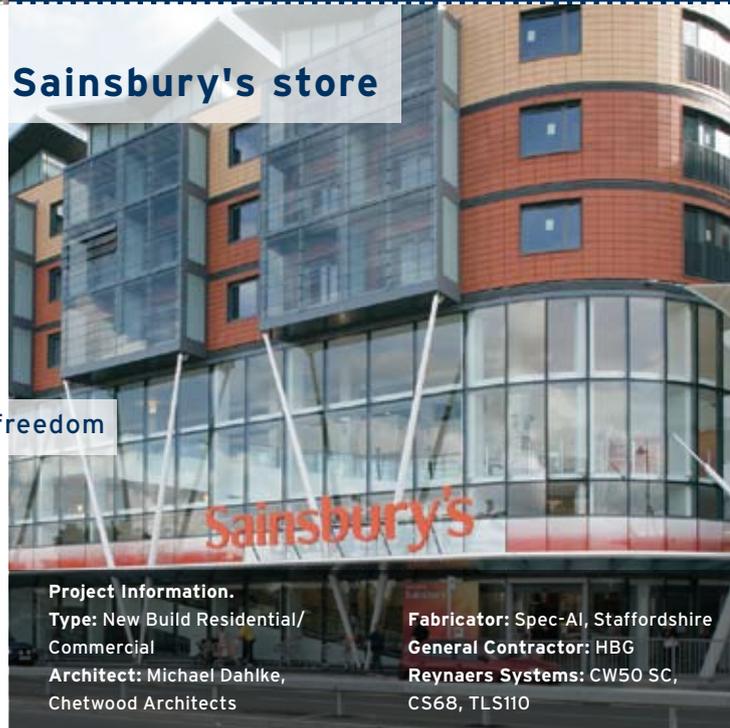
Reynaers' CW50 SC curtain walling system has played a key part in the creation of a stunning new Sainsbury's store, which is at the heart of the regeneration of Maidenhead town centre.

The new Sainsbury's store forms the lower floor of the newly completed £50m regeneration scheme and the whole building features Reynaers CW50 SC curtain wall façade and roof system. The CW50 SC was specifically selected as it provides designers with unlimited creative freedom, allowing maximum entrance of light into a building.

The CW50-SC provides designers with unlimited creative freedom

The structurally clamped system permits any combination of vertical and inclined planes, together with the integration of different types of vents, creating a seamless façade with no exterior capping required.

The benefits of the system are particularly apparent in the new store itself, where the expansive glazed area, stretching from floor to ceiling, allows maximum light into a unit with limited natural daylight. Moreover, the thermal properties of the system enable accurate temperature control within the store, despite the large glazed area, which is a vital requirement in a food retail environment.



Project Information.

Type: New Build Residential/ Commercial
Architect: Michael Dahlke, Chetwood Architects

Fabricator: Spec-AI, Staffordshire
General Contractor: HBG
Reynaers Systems: CW50 SC, CS68, TLS110



A developing role for Scotland

Scotland continues to be a major focus for Reynaers as Johnathon Moore takes up his role as Business Development Manager for the region. Johnathon will be responsible for the whole of Scotland and will be the local contact for Scottish fabricators. "I'm really looking forward to every aspect of the role," comments Johnathon.

"One of the key areas I am looking to target is expanding our fabricator network in the area and working closely with local architects, showing them just what the Reynaers

working closely with local architects

range has to offer." Johnathon can be contacted on 07875 241744.

Plans are in place for the sales team at Reynaers to be further strengthened by the appointment of a specialist Sales Manager for the public Sector. Recruitment is currently underway for this strategic role, which will allow a sole focus on the public sector, specifically schools, hospitals and local authorities, amongst others.



Johnathon Moore

Business as usual for warehouse

Progression on the £1 million warehouse expansion plans to Reynaers' Birmingham site are well underway with a contractor now appointed and work due to start in January 2008, planned over a sixteen week working schedule. The expansion, which will result in a 100% increase in warehouse space and the capability to more than double the amount of stock being held, will not however, affect levels of service to customers.

"It is a priority for us that, during the expansion, our customers do not experience disruption to orders and service remains unaffected" comments Reynaers UK Managing Director, Justin Hunter. "In the longer term, the expansion will guarantee consistent stocking of the key products for the UK market in order to reduce delivery times."

Pedal power to Paris raises £4,000



Rio Ricorda (left) and Trevor Lewis.

Reynaers Commercial Sales Manager for the London North region, Trevor Lewis (right) and Rio Ricorda, of the Page Group in Peterborough, recently raised £4,000

for charity by cycling all the way from London to Paris.

Trevor and his customer Rio, took part in "Pedal to Paris" - an annual event organised by PoppyBike to raise funds for the Royal British Legion.

The four day event at the beginning of September saw the dynamic duo pedalling nearly 300 miles on a route which took them through Kent, via Dover to Calais, across the Somme and Oise regions of Picardy, finishing at the Arc de Triomphe in the very heart of Paris.

Product Focus: CS38-SL



The CS38-SL Slimline series is a flexible system of windows and doors suitable for both new build and renovation projects. The system's slender exterior contours are particularly well suited for the replacement of steel-framed windows and doors - a challenge faced by architects on many renovation projects where the original shell of the building is retained.

For more information on CS38 please contact the Reynaers offices using the contact details opposite.

In the next issue:

Brindley Place - Stunning design in the centre of Birmingham
Extension update - Follow the progress on the Birmingham site
Sales team development - Meet the latest additions to the Reynaers team
Plus new developments and project news...

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